

Q&A IDA-GDF-MED-2023-1 – 01 MARCH 2023

Q1: As per the clause 1.4 the deadline to submit the tender is 03-03-2023 which is too short, so we request you to please extend the deadline.

A1: *Considering the technical information readily available in CDP, the deadline given is adequate for tender submission for a single product*

Q2: As per clause 2.1.5 b – Please confirm do we have to submit any documents for environmental sustainability

A2: *Not required*

Q3: As per clause 2.2.6 request you to please share the Class A country list

A3: *Please consult TB-related data by country, available on the StopTB website at the following link http://www.stoptb.org/resources/cd/MappingTool_Main.html*

Q4: As per the Technical Evaluation criteria on page 16 request you to please explain what is meant by consignment stock

A4: *Please refer to the footnote on page 13 of the ITB document and in Annex A*

Q5: Request you to please specify the regular quantity and high quantity for giving lead time

A5: *There is no ceiling quantity to differentiate between regular and high quantity for Guaranteed delivery lead time for this product at this point. So only one lead time is sufficient.*

Q6: This is a new product so there will be low demand as countries are still adapting to the new guidelines, thus request to take the product under SRS and at a batch size quantity

A6: *This suggestion is noted*

Q7: As per the Technical Evaluation criteria on page 16 Highest number of product registration in countries will be considered, as this is a new product so request you to consider countries which are planned for registration as well in tender evaluation.

A7: *Please refer to clause 3.2.6*

Q8: As per the clause mentioned on page 17, How average performance will be calculated? Please explain

A8: *Please refer to ** Past delivery lead time performance on pages 16-17*

Q9: As per clause 3.8.7 “The competitive range of the Bids quoted is considered to be within a maximum delta of +15% from the average price of all eligible products of the same Bid Item. Suppliers that quote a price per unit that falls outside of the competitive range may still be awarded LTAs.”

We request you to remove +15% maximum delta clause as there are only two suppliers for this product and each one should get allocation

A9: *The 15% maximum delta will not be removed*

Q10: How the market share % will be allocated between the suppliers as it is a new product

A10: *Please refer to clause 3.9.4*

Q11: In reference to Annex A - please can you let us know what is Pa-200-(L) and Pa-200-(B) & also please confirm one can quote for both Pa-200-(L) and Pa-200-(B)?

A11: *(L) is for packaging in a bottle, and (B) is for a blister. Both loose and blister packs will be considered as the same product under this ITB. Please provide in Annex A the price information for the packaging as approved in CDP*
